X3 CONSULTING

Sage Business Partner

Sage implementation

Choosing the right ERP software provider

X3 CONSULTING

Sage implementation

Achieve greater growth and development with robust Sage Implementation from X3C

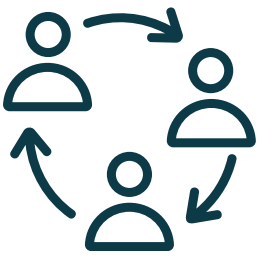
All businesses would like to achieve a smooth ERP implementation. However, it's important to understand the needs and issues faced by your business, and how a proposed solution will help you address them.

ERP Implementation is one of the most challenging phases of the ERP project for almost every customer. 55% to 75% of all ERP projects fail to meet their objectives due to poor implementation. It's the point at which there's no turning back so you have to be sure that the Sage implementation partner you're working with is capable of delivering what you need, when you need it and at the right price.

X3 Consulting have been the "go to" partner for most of the Sage partners across the UK for over 15 years. We're known in the industry as the rescue squad who can bring back from the brink failed implementations or deliver a go-live in an incredibly tight window.

Sage certified partner

Structured business analysis



Collaboration tool Trax3ion

Experienced partner

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“When your business is always connected with a global ERP like Sage X3, you’ll be in a better position to exploit a sudden peak in demand and, in turn, maximise your profits. We needed software that can adapt to new technologies and advances in robotics especially when fulfilling over 4.3 million orders per year, implemented by an experienced Sage partner

— Claire Holland

Finance Manager, Cygnia Logistics Ltd

Why choose X3C?

A successful ERP rollout is not an easy task

Many companies struggle to find a balance between:

- Process change or preservation
- Software roll out or configuration to fit
- What to automate or integrate
- Phase or Big Bang
- Enterprise resource planning is a complex challenge and there are many points to consider before launching a new ERP strategy.

To achieve a successful ERP integration, you will need an experienced Sage partner.
X3 Consulting have been the “go to” partner for most of the Sage X3 partners in the UK for over 20 years. We’re known in the industry as the rescue squad who can bring back from the brink failed implementations or deliver a go-live in an incredibly tight timescale.

The success of your ERP implementation depends on using a systematic and planned approach.

X3 Consulting divide the ERP implementation process into simple stages, each stage has specific timelines for completion. To guarantee a seamless delivery, we assign someone to be responsible for meeting all the deadlines along the way.

The ERP implementation process will be supported by documentation to minimise any project delays. Such pre-worked documentation shared by X3 Consulting ensures that, as a business, you can hit the ground running and hone in on new opportunities.

Implementation benefits

Expertise & experience

You get access to some of the best processes, highly skilled resources and the latest technical knowledge from our team.

A dedicated project manager from X3C will assist your team in understanding what is required to deliver the ERP project. The ERP implementation solution will be designed, developed and installed by an accredited Sage consultant.

From here the process of managing you, your data, testing, training and deployment is one which we know and understand fully.

Support

Support is another area in which X3C can provide valuable assistance. Our trained consultants provide on-going support to our clients to make sure that the software runs smoothly after go-live.

At X3 Consulting we are invested in our clients' success from start to finish, so support is a vital part of our service.

Knowledgeable

Throughout your project an experienced Project Manager will be your first port of call for any queries. Effective communication between your internal project resources and our implementation team is a critical part of making sure we bring the right resource over to you to provide the right answer. Our team have a broad spectrum of product knowledge and will offer you support throughout the implementation process.

Highly trained

Sage implementation isn't just about getting the chosen Sage solution up and running. You still need to train your staff to use the system properly so you can derive the greatest value from it. X3 Consulting will ensure that any training given is comprehensive and gives answers to all of the questions your staff might have.

When required we can produce specific training materials which build on the learning the staff will have made through the test phase and helping them to grow their confidence and look forward to the go-live day.

Customer focussed

We'll bring you and your team along on the Sage implementation journey. We talk in simple terms, work to detailed plans and have clearly stated objectives for each phase.

We have our own collaboration application specifically designed to keep all key components of the delivery under the spotlight. Trax3ion is a question/ answer tool which provides a clear, written confirmation of how the system has been configured

We have experienced project managers who will deliver plans and regular updates to keep your project on track and we think our consultants are second to none when it comes to commitment.

Additionally, we will stay in regular contact to check how your system is and if you would benefit from any further tools such as additional training.

Working in collaboration with you

The first step for any ERP system implementation should involve clearly defining the processes you intend to use

X3C implementation methodology is all about the task and the objective; meaning we're very goal driven. We focus on getting the job done, hitting the target and making sure the implementation remains on plan. X3 Consulting is known for achieving success in impossible timeframes and challenging environments.

X3C will guide you through the following questions:

- What inefficiencies in your current business processes do you want to improve?
- What challenges do you want to mitigate against?
- Will there be any other changes in the business to accommodate?
- Are there any peak periods during the project delivery window?
- Explain how you think ERP software will address your needs or wants?
- What is your budget for integration?
- What is your timeline?
- Have you allowed for contingencies?
- Have you communicated these milestones internally?

Delivering a real difference...

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Contact us

Sage software allows you to accelerate your business growth with a scalable, flexible ERP system that quickly adapts to change and can be accessed by your team anywhere or anytime from multiple devices.

Sage software integrates all your information and business processes within a single database system to simplify the way you manage your business.

The implementation of ERP systems bring many benefits, such as increased income, higher productivity, and better communication between departments. X3 Consulting are a trusted Sage partner specialising in implementation for manufacturing and distribution industries.

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