X3 CONSULTING

Sage Business Partner

# Sage migration

Sage migration can help your business stay ahead with the latest finance technology

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## Sage pride themselves on the "Sage for life" story supported by X3C a certified business partner

At X3 Consulting we're used to taking customers on a journey from one system to another including other ERP vendors to Sage.

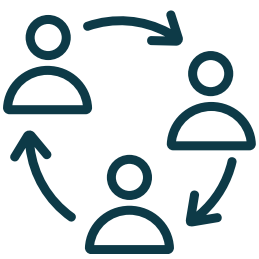
With our experience and knowledge together with our unique approach to Sage migration you are in safe hands.

Our structured business analysis approach means that you will have a complete understanding of the steps involved and what lies ahead in the migration process.

We know that by using our specially formulated ERP project methodology, which is supported by our own ERP collaboration tool called Trax3ion we can migrate, even the most challenging projects against the steepest of timescales.

Sage certified partner

Structured business analysis



Collaboration tool Trax3ion

Experienced partner

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**“When your business is always connected with a global ERP like Sage X3, you’ll be in a better position to exploit a sudden peak in demand and, in turn, maximise your profits. We needed software that can adapt to new technologies and advances in robotics especially when fulfilling over 4.3 million orders per year, implemented by an experienced Sage partner**

— Claire Holland

Finance Manager, Cygnia Logistics Ltd

# Why choose X3C?

Your data supports your business. You should be involved in the process. Understanding the journey your data is going to make and having total confidence in the provider that is taking it on this journey makes for a great relationship with your business partner and ensures you remain engaged with your project, albeit removed from the technical aspects of it.

The Data Migration element of any project should be a joint activity with your business partner being responsible for extracting and converting the data from your every day accounts/MRP package (Sage 50 for example) and you, the customer taking ownership of data cleansing prior to conversion to your shiny new ERP solution.

X3 Consulting will then migrate the extracted data, test and convert into your new Sage ERP solution. We can migrate, even the most challenging projects against the steepest of timescales.

## Expertise & experience

We have been working with Sage for over 15 years. We know that by using our specially formulated ERP project methodology, which is supported by our own ERP collaboration tool called Trax3ion we can migrate any project on the tightest of deadlines.

A dedicated project manager from X3 Consulting will assist your team in understanding what is required to migrate from your current aged Sage software to the new Sage software.

## Support

X3 Consulting will provide all customers with key user training and support once you have migrated to the new Sage software.

Your dedicated X3 Consultant will be there throughout the installation of your Sage software. We will work with you to ensure the installation is painless, with minimal downtime or disruption.

## Highly trained

Our implementation and training team will ensure they have done their homework and understand how you need the system to work in order for it to add value to your business. To ensure you get a real return on investment it is important that your team is trained to a high standard on how to make the most of the new Sage X3 solution.

## Knowledgeable

Throughout your project an experienced Project Manager who will be your first port of call for any queries, ensuring constant communication between yourselves and our migration team, we will look after you.

## Customer focused

At X3 Consulting our Sage migration service will bring you and your team on the journey. We talk in simple terms, work to detailed plans and have clearly stated objectives for each phase. We have our own collaboration application specifically designed to keep all key components of the delivery under the spotlight called Trax3ion.

# Working in collaboration with you

X3 Consulting and their highly trained team can migrate you to your new Sage software, seamlessly.

We have experienced project managers who will deliver plans and regular updates to keep your project on track and our consultants are second to none when providing you with the support you need.

## We understand:

At X3 Consulting, we understand that your business is constantly evolving and you need your software to change and grow with you to ensure all requirements are met. By naturally progressing from older versions of Sage to newer Sage developed systems you will have a more powerful, scalable solution with greater functionality, bringing together your back-office systems enabling you to have a complete overview of your business right at your fingertips.

## The importance of planning:

Your team will be given clearly defined responsibilities in relation to the data migration:

- Cleansing the data before migration – it is a good opportunity to clear out any old or irrelevant data, ensuring the relevant data is complete and consistent
- Confirming the exact data to be extracted
- Testing the data has been imported correctly into the right corresponding NAV fields after the Test Data Migration has been performed

By choosing X3 Consulting as your Sage migration partner you will benefit from a team with multiple product and industry experience that will help you adapt to the changes involved.

A partner who will be there all the way to make sure you gain real business benefit and get support for the change process that's needed.

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# Migrate from Sage 50

**Are you frustrated at the lack of automated capabilities in Sage 50? Is this manual month-end process slowing you down each month?**

As part of the Sage family, your growth and success are at the heart of everything we do. We want to ensure that you have the right solution to position yourself for success at every stage of your business. And for many Sage 50 customers, the solution has been to graduate to the cloud with Sage Intacct.Built as a native cloud solution from day one, Sage Intacct has empowered thousands of Sage 50 customers to: work anywhere, anytime, close the books 80% faster, get visibility into key metrics in seconds, and consolidate all their entities in minutes.

# Migrate from Sage 200

**Do you feel Sage 200 is restricting your growth plans? Are you struggling to integrate your software with other solutions?**

Do you feel On Premise is restricting your growth plans? In this changing world, we know businesses need access to financial data wherever, whenever, with the ability to manage your full finance function remotely. With Sage Intacct you can rest assured knowing that your data is always accessible and secure. What's more, upgrades automatically deploy 4 times per year – so you'll always benefit from the newest features and enhancements of a best-in-class cloud solution with third party integrations.

The changing demands of your business may have caused you to outgrow Sage 50 or Sage 200. Find out how Sage Intacct, a best-in-class cloud financial management platform, or Sage X3 a powerful ERP platform can help you take your business to the next level.

# Contact us

Sage software allows you to accelerate your business growth with a scalable, flexible ERP system that quickly adapts to change and can be accessed by your team anywhere or anytime from multiple devices.

Sage software integrates all your information and business processes within a single database system to simplify the way you manage your business.

The implementation of ERP systems bring many benefits, such as increased income, higher productivity, and better communication between departments. X3 Consulting are a trusted Sage partner specialising in implementation for manufacturing and distribution industries.


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